

SBT WAS HONORED IN TOP 50 WORLDWIDE ANNUAL REPORT, INCREASING THE WEIGHT IN ETF'S PORTFOLIO

SBT surpassed over many competitors to be honored in Top 50 Worldwide Annual Report

In February 2019, League of American Communication Professional (LACP) honored Thanh Thanh Cong Bien Hoa Joint Stock Company (TTC Bien Hoa, SBT, Company) in Top 50 of 100 annual reports the best in the world - "Vison Awards - Top 100 Reports Worldwide". SBT also won the Silver award in the category of Annual Report with the title "Vision Awards - Silver Winner Worldwide". SBT is proud to be the only Vietnamese enterprise to be received this international award and is on par with global famous brands such as Hyundai Elevator (No.5), Deloitte (No.21), LG Chem (No.31), Panasonic Corporation (No.34), Korea Airports Corporation (No.49), BMW Group (No.67), Coca-Cola FEMSA (No.69), Citigroup (No.75), Kumho Petrochemical (No.83), Kia Motors (No.96), Intel (No.98) ... The competitions were more than 1,000 large businesses and organizations from more than 50 different industries such as Energy, Banking, Finance, Consumer, Agriculture, Healthcare and Services Government, coming from America, Europe, Middle East, Africa and Asia. From the criteria of sustainable development and long-term strategy, LACP has voted and evaluated these companies in an objective, transparent and intensive method to select the most excellent annual reports.

With an almost absolute score of 97/100, SBT's Annual Report 2017-2018 was highly appreciated by LACP in most categories: first impression, impressive content and report cover, the transparent Message to shareholders, the intensive content and the quality of information according to international standards, reliable financial information, the creativity. Thereby, the shareholders, investors and other stakeholders may approach the annual report quickly and easily from different view and aspects.

Judging results

No	Criteria	Score
1	First Impression	29/30
2	Report Cover	10/10
3	Letter to Shareholders	10/10
4	Report Narrative	10/10
5	Report Financials	10/10
6	Creativity	9/10
7	Message Clarity	9/10
8	Information Accessibility	10/10
Total score		97/100

Source: LACP

Although this is the first time SBT's Annual report has been joined in the international competition, it has affirmed its position as the leading Vietnamese Sugar company not only in business activities but also in corporate governance with the quality of disclosure information that helps the investors more easily in approaching to make investment decisions. With the transparency of information, SBT's Annual report confirms the Company's responsibility to stakeholders. This is a highlight in the effort to approach international practices and enhance the value of Vietnamese brand of SBT.

SBT's Annual report has proved its special attraction through the quality content and impressive design. With the theme "Sustainable development with Vietnamese Sugarcane", SBT expresses the throughout content as a proud story of the founder from the beginning. Being a small business 24 years ago with legal capital of VND 664 billion, SBT has become the leading brand of Vietnamese Sugar

Industry with the chartered capital of VND 5,570 billion, total consumption of 572,000 tons of Sugar, accounting for 40% of market share. In the context of the Sugar Industry facing with a lot of challenges, SBT still harmoniously integrates the interests of Farmers, the operation of Plant, value-added services for Customers and local responsibilities. The Annual report shows the long-term commitment to farmers through 48,600 ha Investment material area combining their livelihoods. SBT owns 9 factories with total capacity of 37,500 tons of sugarcane, producing 620,000 tons of Sugar/year. SBT currently supplies 46 products from High-end to affordable in order to adapt the distribution channels from Business, Consumer, Trading to 16 Export markets including strictest markets such as America, Europe, Singapore ... It is expected that in the last 6 months of 2018-2019, SBT will export to China, the world's leading import market, about 100 tons of Sugar and strongly invest into R&D to maximize the production efficiency.

Besides sugar production, the value-added products of Sugarcane have been invested to produce By-products such as Microbial fertilizer, Molasses, Miaqua. Especially, SBT also supplies the renewable energy for the country from bagasse with total capacity of 152.1 MW. This energy source has just been used for internal production and sold to the national grid, recorded 172 million kWh in 2018. Currently, the Government has a policy on increasing the price of biomass from 5.8 cents to 7.8 cents. If this policy is officially applied, SBT's annual profit will increase VND 100 billion.

The foreign investors continue to net buy SBT shares

Vietnam stock market started to show the recovery signs in the early of 2019 when reaching 994 points on March 4th, 2019, increased by 11% as compared to the end of 2018, coming from the net buying of foreign investors, mostly by 4 reputable ETF funds in the market such as V.N.M ETF, FTSE Vietnam ETF, VFMVN30 ETF and iShare MSCI Frontier 100 ETF. SBT is also one of the stocks that received the trust of foreign investors thanks to its leading position in the industry, market share, export diversity and growth potential. From January 2nd, 2019 to March 1st, 2019, the foreign investors spent nearly VND 40 billion to buy 2 million SBT shares, of which VNM ETF bought nearly 1.4 million shares, increased the ownership from 10.1 million to 11.5 million shares. Currently, the total number of SBT shares hold by 9 large ETFs is more than 18.7 million SBT shares, increasing by 12% as compared to the end of 2018.

For more information about Top 100 annual report Worldwids, please refer these links below:

<https://www.lacp.com/201718vision/top100.htm>

<https://www.lacp.com/201718vision/awards-annual-report-competition-13042.htm>

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